First meeting with Client on 13/05/23

1. **What is the company's name?**

The company name is Solar Life

1. **Does the company have an existing website?**

The website is <https://solarlife.co.nz/>

1. **What is the company's average monthly sales volume for solar panels?**

Approximately 200-300 solar panels per month on average.

1. **What type of products does the company sell?**

We sell Solar panels and Batteries and the installation.

1. **How many different types or models of solar panels does the company offer?**

We offer four models: Model TSM DE09R.05, Model TSM DE09R.08, Model LR5-54HPH and Model RSM132-6-375M

1. **What are the key attributes of each solar panel model, such as size, wattage, efficiency, etc.?**

Model TSM DE09R.05:

* Dimensions: 1762x1134x30 mm
* Wattage: 425W
* Efficiency: 21.3%
* Warranty: 15 Years

Model TSM DE09R.08:

* Dimensions: 1762x1134x30 mm
* Wattage: 435W
* Efficiency: 21.8%
* Warranty: 15 Years

Model LR5-54HPH:

* Dimensions: 1722x1134x30 mm
* Wattage: 425W
* Efficiency: 21.8%
* Warranty: 12 Years

Model RSM132-6-375M:

* Dimensions: 1852x996x35 mm
* Wattage: 425W
* Efficiency: 20.6%
* Warranty: 10 Years

1. **How many different types of batteries does the company offer?**

We offer two models: BATTERY SUNGROW 9.6KWH and BATTERY SUNGROW 12.8KWH

1. **What are the key attributes of each battery model, such as size, wattage, efficiency, etc.?**

Model SUNGROW 9.6KWH:

* Dimensions: 625x545x330 mm
* Weight: 114 KG
* Warranty: 10 Years

Model SUNGROW 12.8KWH:

* Dimensions: 625x545x330 mm
* Weight: 114 KG
* Warranty: 15 Years

1. **Does the company have multiple suppliers for solar panels? If yes, how many and how often do you buy from each supplier?**

No, we have one main supplier at this stage, but we are looking to work with more.

1. **How does the company currently manage its inventory? Do they use any existing stock management system or tools?**

Currently, we manage our inventory using spreadsheets and manual record-keeping. We do not have a dedicated stock management system.

1. **What are the main challenges the company faces with its current inventory management process?**

Our current process is time-consuming and prone to errors. It's difficult to track stock levels accurately and reconcile inventory across different sales channels.

1. **Are there any specific requirements for tracking the expiration dates or warranties of the solar panels?**

Solar panels do not have expiration dates, but we need to track warranties for each panel.

1. **Does the company have multiple sales channels (e.g., physical store, online platforms)? How does inventory management need to integrate with these channels?**

No, we have one office at the moment where customers can come and consult with us, but we would like to add in the future an online booking option where customers can book a consultation with us from the website without the need to come in person.